

How to choose a solar installer

Start with three checks. Then judge everyone who passes on how they quote your roof. Take this with you and fill it in against each quote.

1 The three checks

- ☐ Clean Energy Council (CEC) accreditation
- ☐ A current Queensland electrical licence you can look up yourself
- ☐ Public liability and workers' compensation cover they will show you on request

2 Then check they have

- ✓ A local address you can drive to
- ✓ Several Tier 1 panel brands on offer, rather than one brand pushed at every customer
- ✓ A warranty process set out in writing
- ✓ Someone who gets on your roof before they quote it

3 Walk away if you see

- ✗ Pressure tactics and today-only pricing
- ✗ A quote produced from satellite imagery with no site visit
- ✗ A price 20 to 30 per cent under everyone else
- ✗ A vague answer when you ask about coastal specification

Ask every installer

Do your own teams install, or subcontractors?

Who honours the warranty if the manufacturer goes under?

Can I see a job you finished in my suburb this year?

How do you handle coastal corrosion on my roof?